



AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Professional Engineering Services (PES)
Construction Management (SIN 871-7)
Construction Management Recovery Purchasing (SIN 871-7RC)
Federal Supply Group: 871; Class R42

Contract Number: GS-10F-0323X

Contract Period:
June 16, 2011 through June 15, 2016



Free GSA Schedule training is available by accessing the Center for Acquisition Excellence at www.gsa.gov/centrforacquisitionexcellence

For more information on ordering from Federal Supply schedules click on the FSS Schedules button at www.gsa.gov/schedules-ordering

(Baer & Associates, LLC is a small business)

Baer & Associates, LLC
Construction Consultants

4588 South Park Avenue
Blasdell, NY 14219-2844
Phone: 716-831-0000
Fax: 716-831-0001

www.baer-associates.com



BAER & ASSOCIATES

- 35+ years of experience
- Total construction values of over \$50 billion+
- A leader in the industry and the largest independent source of construction cost estimates in Upstate New York.
- Construction cost estimating and consulting services provided to our 500 different clients on over 5000 different projects.
- Projects ranging throughout New York State, and across the country on nearly every type of construction project.

OUR CORE SERVICES

- Cost Estimating
- Value Engineering
- Cost Consulting
- Cost Segregation
- Litigation and Claims Support
- Field Inspections

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Construction Consultants

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Baer & Associates was founded in 1976 to provide Construction Cost Consulting Services to architectural and engineering firms as well as governmental agencies, state authorities, school districts and owners. Our firm has established itself as experts in cost estimating and related services and a leader in the industry. Our dedication to provide top-quality information and services is proven by our enduring relationships with major firms, governments, agencies and private owners.

Baer & Associates is currently providing independent estimating services under term contract arrangements with the U.S. General Services Administration, the Dormitory Authority State of New York, the New York State Power Authority and the New York State University Construction Fund. In addition, Baer & Associates serves the New York State Office of General Services, the United States Postal Service, the Veterans Administration private owners, developers, over 500 architectural and engineering firms as well as local governments and school districts. Our projects range geographically throughout New York State and across the country.

In addition, our firm has provided expert testimony before the Supreme Court of the State of New York, the New York State Western District Court, the New York State Court of Claims and the City of Buffalo Housing Court.

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- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 871-717RC
- 1 b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession-affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Domestic only
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: will accept over \$2,500
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment addressees: Same as company address
15. Warranty provision.: Contractor's standard commercial warranty.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 62-2998789
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

| Labor Category | Minimum Education | Minimum Experience | Price Offered to GSA (including IFF) |
|----------------------------------|-------------------|--------------------|--------------------------------------|
| President | Associates Degree | 20+ | \$146.60 |
| Sr. Vice President | Associates Degree | 15+ | \$125.74 |
| Sr. Estimator | Associates Degree | 15+ | \$116.07 |
| Sr. Mechanical Estimator | Associates Degree | 20+ | \$95.72 |
| Mechanical Estimator | Associates Degree | 10+ | \$68.01 |
| General Construction Estimator 1 | Associates Degree | 10+ | \$77.08 |
| General Construction Estimator 2 | Associates Degree | 5+ | \$68.01 |
| Sr. Electrical Estimator | Associates Degree | 20+ | \$86.15 |
| Electrical Estimator | Associates Degree | 10+ | \$60.25 |
| Quantity Estimator 1 | Associates Degree | 10+ | \$75.77 |
| Quantity Estimator 2 | Associates Degree | 5+ | \$62.87 |

"THE SERVICE CONTRACT ACT (SCA) IS APPLICABLE TO THIS CONTRACT AS IT APPLIES TO THE ENTIRE PROFESSIONAL ENGINEERING SERVICES (PES) SCHEDULE AND ALL SERVICES PROVIDED. WHILE NO SPECIFIC LABOR CATEGORIES HAVE BEEN IDENTIFIED AS BEING SUBJECT TO SCA DUE TO EXEMPTIONS FOR PROFESSIONAL EMPLOYEES (FAR 22.1101, 22.1102 AND 29 CFR 541.300), THIS CONTRACT STILL MAINTAINS THE PROVISIONS AND PROTECTIONS FOR SCA ELIGIBLE LABOR CATEGORIES. IF AND / OR WHEN THE CONTRACTOR ADDS SCA LABOR CATEGORIES / EMPLOYEES TO THE CONTRACT THROUGH THE MODIFICATION PROCESS, THE CONTRACTOR MUST INFORM THE CONTRACTING OFFICER AND ESTABLISH A ACA MATRIX IDENTIFYING THE GSA LABOR CATEGORY TITLES, THE OCCUPATIONAL CODE, SCA LABOR CATEGORY TITLES AND THE APPLICABLE WD NUMBER. FAILURE TO DO SO MAY RESULT IN CANCELLATION OF THE CONTRACT."

PRINCIPAL/PRESIDENT

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least twenty (20) years project management, related work & specialized experience in construction cost estimation. Masters or Bachelors degree in Business Management from an accredited college/university is preferred. Minimum of an AA degree in Business Management/Construction Management from an accredited college/university is required.

Functional Responsibility

Must provide senior level project management and expert level advice, guidance and overall organizational support. Serves as the senior level interface with client from the initial design stage through project completion.

PRINCIPAL/SR. VICE PRESIDENT

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least fifteen (15) years related work & specialized experience in construction cost estimation. Masters or Bachelors degree in Business Management from an accredited college/university is preferred. Minimum of an AA degree in Business Management/ Construction Management from an accredited College/University is required.

Functional Responsibility

Must provide senior level project management and expert level advice, guidance and overall organizational support. Coordinates and reviews projects. Supervises Cost Estimators.

SR. ESTIMATOR

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least fifteen (15) years proven related construction industry work experience specifically in construction cost estimation. Bachelor's degree in related field at an accredited college/university is preferred. Minimum of AA degree in Construction Management, Construction Management Engineering Technology or equivalent program from an accredited college/university is required.

Functional Responsibility

Responsible for oversight and execution of large and/or complex construction projects. Coordinates work load and personnel for successful project execution. Supervises and leads project teams. Responsible for quality control of overall project.

SR. MECHANICAL ESTIMATOR

Minimum Experience, Education, Professional Registration and Degree/Experience Substitution

Must have at least twenty (20) years proven related construction industry work experience specifically in construction cost estimation. Masters/Bachelors degree in Mechanical

Engineering at an accredited college/university is preferred. A NYS licensed professional Mechanical Engineer is desirable. Minimum AA degree in Mechanical Engineering at an accredited college/university is required in combination with experience.

Functional Responsibility

Supervises and leads project teams in the area of Mechanical Estimation. Performs all ME management functions. Reviews final project for completeness. Responsible for Mechanical quality control.

MECHANICAL ESTIMATOR

Minimum Experience, Education, Professional Registration and Degree/Experience Substitution

Must have at least ten (10) years proven related construction industry work experience specifically in construction cost estimation. A Bachelors degree in Mechanical Engineering at an accredited college/university is preferred. A NYS professional license in Mechanical Engineering is also preferred. Minimum of AA degree in Mechanical Engineering Technology or equivalent program at an accredited college/university is required in combination with experience.

Functional Responsibility

Performs Mechanical estimating functions/support under the direction of the Sr. Mechanical Estimator. Performs all tasks required to complete project. Responsible for pricing, research and maintaining project database/files in an organized fashion.

GENERAL CONSTRUCTION ESTIMATOR I

Minimum Experience, Education, Professional Registration and Degree/Experience Substitution

Must have at least ten (10) years proven related construction industry), work experience specifically in construction cost estimation. Bachelor's degree in a related field from an accredited college/university is preferred. Minimum of AA degree in Construction Management, Construction Management Engineering Technology or equivalent program at an accredited college/university is required.

Functional Responsibility

Performs general estimating functions/support under the direction of the Sr. Estimator. Performs all tasks required to complete project. Responsible for pricing, research and maintaining project database/files in an organized fashion.

GENERAL CONSTRUCTION ESTIMATOR II

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least five (5) years proven related construction industry work experience specifically in construction cost estimation. Bachelor's degree in a related field from an accredited college/university is preferred. Minimum of AA degree in Construction Management, Construction Management Engineering Technology or equivalent program at an accredited college/university is required.

Functional Responsibility

Performs general estimating functions/support under the direction of the Sr. Estimator. Performs all tasks required to complete project. Responsible for pricing, research and maintaining project database/files in an organized fashion.

SR. ELECTRICAL ESTIMATOR

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least twenty (20) years proven related construction industry work experience specifically in construction cost estimation. Masters/Bachelors degree in Electrical Engineering at an accredited college/university is preferred. A NYS licensed professional Electrical Engineer is desirable. Minimum AA degree in Electrical Engineering at an accredited college/university is required in combination with experience.

Functional Responsibility

Supervises and leads project teams in the area of Electrical Estimation. Performs all EE management functions. Reviews final project for completeness. Responsible for Electrical quality control.

ELECTRICAL ESTIMATOR

*Minimum Experience, Education, Professional Registration
and Degree/Experience Substitution*

Must have at least ten (10) years proven related construction industry work experience specifically in construction cost estimation. A Bachelors degree in Electrical Engineering at an accredited college/university is preferred. A NYS professional license in Electrical Engineering is also preferred. Minimum of AA degree in Electrical Engineering Technology or equivalent program at an accredited college/university is required in combination with experience.

Functional Responsibility

Performs Electrical estimating functions/support under the direction of the Sr. Electrical Estimator. Performs all tasks required to complete project. Responsible for pricing, research and maintaining project database/files in an organized fashion.

QUANTITY ESTIMATOR I

Minimum Experience, Education, Professional Registration and Degree/Experience Substitution

Must have at least ten (10) years proven related construction industry work experience specifically in construction cost estimation. An industry related Bachelor's/Associates degree at an accredited college/university is preferred. Minimum of five years experience in construction industry preferably in cost estimation is required and will be considered equivalent to AA degree for a Quantity Estimator position.

Functional Responsibility

Provides basic pricing & support for cost estimators. Assists in preparation of estimate by compilation and inputting of data and maintaining data integrity. Must have extensive knowledge in Microsoft Office.

QUANTITY ESTIMATOR II

Minimum Experience, Education, Professional Registration and Degree/Experience Substitution

Must have at least ten (5) years proven related construction industry work experience specifically in construction cost estimation. An industry related Bachelor's/Associates degree at an accredited college/university is preferred. Minimum of five years experience in construction industry preferably in cost estimation is required and will be considered equivalent to AA degree for a Quantity Estimator position.

Functional Responsibility

Provides basic pricing & support for cost estimators. Assists in preparation of estimate by compilation and inputting of data and maintaining data integrity. Must have general knowledge of Microsoft Office.